



NOTICE OF INVITATION TO TENDER (Relaunch)

Subject: Design, supply and installation of a telemedicine solution for ECOWAS countries

Buyer: West African Health Organisation

Country: Burkina FASO

AAO No : ICB/ ADMI-WAHO/2024/016

1. This invitation to tender follows the General Procurement Notice of 18 January 2024 revised on 28 March 2024 and 27 August 2024 published on the ECOWAS website and on the WAHO website.
2. For the year 2024, the West African Health Organisation has obtained an allocation from the investment budget with a view to financing the design, supply and installation of a telemedicine solution for the benefit of ECOWAS countries.
3. The West African Health Organisation is seeking sealed tenders from eligible and suitably qualified candidates for the design, supply and installation of a telemedicine solution (portable remote medical diagnosis system comprising software and hardware via mobile and web application) for the benefit of ECOWAS countries. The contract consists of a single lot.
4. The contract is open to eligible companies from any country.
5. Interested candidates may obtain information from the Procurement Unit at procurement@diffusion.wahooas.org with a copy to ouedraogo@wahooas.org and read the tender documents at the address mentioned below <https://data.wahooas.org/tenders/tenders/list>.
6. The qualification requirements are as follows
 - At least **two (02) Information Systems contracting experiences** as a prime contractor or as a member of a consortium within the last ten (10) years from **[2014 to 2023]**.
 - At least **one (01) experience** of contracts for the design/provision of a telemedicine solution or similar in the amount of **USD 1,000,000** as principal contractor or member of a consortium within the last ten (10) years from **[2014 to 2023]**.
 - Have a **Telemedicine Project Manager**. Qualifications: Engineering degree in health technology, public health, or biomedical engineering, ideally complemented by project management training (e.g. PMP certification). At least two years' experience in the design, supply and installation or delivery and installation of telemedicine solutions, or similar experience.
 - **Systems and network engineer specialising** in telemedicine solutions. Qualifications : Degree in network engineering, telecommunications or information technology. Expertise in the design and installation of telemedicine infrastructures, including the



deployment of secure videoconferencing solutions, health data storage and management, and telecommunications networks.

- **Expert in telemedicine regulation and compliance.** Qualifications: Degree in health law, public health, or political science with specialisation in health technology regulation. Experience in managing compliance with international standards (e.g. ISO 13485 for medical devices). Ability to anticipate and navigate local regulations, particularly in terms of telehealth and remote prescribing.

- **Specialist doctor in telemedicine and e-health.** Qualifications: Degree in medicine, ideally with a specialisation or additional degree in digital health or telemedicine. Experience in remote consultation and familiarity with telemedicine tools.

- **Responsible for training and technical support.** Qualifications: Degree in biomedical engineering, IT or professional training in digital health. Experience in training medical and technical staff in telemedicine solutions.

- Average annual turnover of at least **USD 1,000,000**, calculated as follows: total mandated payments received for contracts in progress and/or completed over the last three (03) years divided by three (03) [**2021, 2022 and 2023**].

-Tenderers who are not manufacturers must produce a manufacturer's authorization and be the local representative.

7. Interested bidders may obtain a complete tender dossier from the address mentioned below <https://data.wahooas.org/tenders/tenders/list>. The tender dossier will be transmitted by
8. Tenders must be sent to/from the following address <https://data.wahooas.org/tenders/tenders/list> no later than **12 noon GMT on 31 January 2025**. Tenders submitted after the deadline will not be accepted by the Tender Opening Committee and will be returned unopened.
9. The bids will be opened in the presence of the representatives of the candidates who wish to do so on **31 January 2025 at 12.30 pm GMT** via the Teams link below: https://teams.microsoft.com/l/meetup-join/19%3ameeting_OGMwNzk4YzltZDgyMS00ZGQ2LThmNzgtMTRkMWY2NTViYzEw%40thread.v2/0?context=%7b%22Tid%22%3a%2237c589cc-7478-4068-9722-d66cdfb50052%22%2c%22Oid%22%3a%22a027160f-458d-4df4-8d21-e1a42fb8a122%22%7d
10. Tenders must include a bid security of **USD 15,000**.
11. In order to minimise the risk of late submission, WAHO recommends that bidders allow a margin of at least 30 minutes on the day of the deadline for submission of bids.
12. Tenders will remain valid for 120 days from the deadline for submission.

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Director General